

Make Your New Employee A Winner

Give your rookies the training they need to succeed without interrupting your daily sales and services activities

New Agency Employee Orientation

If you have a new employee on board or are planning a new hire, this course is for you! This program is designed for **unlicensed** employees with less than 12 months experience in the agency. Your employees log on to the course via the computer each week to get the training they need. There's no travel, no interruption to daily agency activity and, most importantly, no time out of the office!

Through this "virtual classroom," your new hire can connect with other rookies, bounce questions off the facilitator, and learn in manageable pieces in the comfort of their home or office!

We will:

- build a foundation of knowledge about insurance
- explore the big picture of insurance, including terms and key concepts
- discover how the agency delivers service to customers
- teach the importance of E&O prevention techniques

Course Schedule (offered every month):

No December Course Starts!

Orientation Week	Course Dates
July 9, 2018	7/16-8/31
Aug 13, 2018	8/20-10/5
Sept 10, 2018	9/17-11/2
Oct 8, 2018	10/15-11/30
Nov 12, 2018	11/19-1/4/2018 + 1 wk Holiday Extension

"I found the course very helpful for a new employee. I was able to take it at work which allowed me to see how to take the things I was learning in my class and how they work in my office. I was able to ask my boss or a coworker, 'I'm learning about this in my class, how does it work in our office?'"

"I liked the text! I liked the interactive approach! It was good for me to learn a little more about personal property and commercial insurance as I work in the life and health department. It gives me a little more understanding and appreciation of what the CSAs beside me are doing."

Registration - \$265

Name _____
Agency _____
Address _____
City/State/Zip _____
FAX _____ Phone _____
E-Mail _____
Session Start Date: _____
☐ My check is enclosed.
☐ Please charge the course to my credit card:
☐ MC ☐ VISA Exp date: _____ Security Code _____
Name on Card: _____
Card # _____
Signature _____

Mail or email your completed registration form with payment info to:

IIARI
2400 Post Road
Warwick, RI 02886
jeann@iiari.com

"I liked how easy it was to use. Any on line courses I have taken in the past were hard to follow. This course allowed me to get a clear understanding of how the site worked before the class began. Also, I really liked the text book, it was easy to follow, and the questions within the text instead of at the end helped me learn things a lot more easily. When you're just reading, reading, reading then you have to answer questions the words tend to become all one. Having it so you had to answer questions after reading section by section gave me two ways to think of what I was learning and keep the text fresh in my mind."

"I liked that this course not only incorporated insurance terminology and procedures but it also helped me, a lot, to get to know my agency and the way things are done and who does what."